

Appendix IV: State Consumer Relief Information District of Columbia, Program to Date

CONSUMER RELIEF	ALLY			BANK OF AMERICA			CITI			CHASE			WELLS			TOTAL CONSUMER RELIEF - ALL SERVERS		
	Aggregate Amount of Relief/ Benefit	No. of Borrowers	Average Amount of Relief/ Benefit	Aggregate Amount of Relief/ Benefit	No. of Borrowers	Average Amount of Relief/ Benefit	Aggregate Amount of Relief/ Benefit	No. of Borrowers	Average Amount of Relief/ Benefit	Aggregate Amount of Relief/ Benefit	No. of Borrowers	Average Amount of Relief/ Benefit	Aggregate Amount of Relief/ Benefit	No. of Borrowers	Average Amount of Relief/ Benefit	Aggregate Amount of Relief/ Benefit	No. of Borrowers	Average Amount of Relief/ Benefit
Completed 1st Lien Modification Forgiveness ¹	\$413,000	4	\$103,250	\$1,403,139	17	\$82,538	\$799,159	5	\$159,832	\$2,247,583	20	\$112,379	\$420,870	7	\$60,124	\$5,283,751	53	\$99,693
Completed Forgiveness of pre 3/1/2012 Forbearance ²				\$802,942	13	\$61,765	\$321,206	3	\$107,069	\$459,971	9	\$51,108	\$74,507	5	\$14,901	\$1,658,626	30	\$55,288
Completed 2nd Lien Modification Forgiveness ³				\$419,452	4	\$104,863	\$88,367	4	\$22,092	\$28,600	2	\$14,300				\$536,419	10	\$53,642
Completed 2nd Lien Extinguishments ⁴	\$631,471	4	\$157,868	\$22,376,949	319	\$70,147	\$3,521,638	33	\$106,716				\$43,706	4	\$40,927	\$26,693,764	360	\$74,149
Short Sales Completed/ Deficiency Forgiven ⁵	\$653,008	5	\$130,602	\$8,887,548	83	\$107,079	\$1,017,281	7	\$145,326	\$6,111,994	46	\$132,869	\$746,230	12	\$62,186	\$17,416,061	153	\$113,830
Deeds in Lien Completed/ Deficiency Forgiven ⁶																		
Enhanced Borrower Transitional Funds Paid by Servicer (excess of \$1,500) ⁷				\$160,518	20	\$8,026				\$361,500	19	\$19,026	\$3,000	1	\$3,000	\$525,018	40	\$13,125
Servicer Payments to Unrelated 2nd Lien Holder for Release of 2nd Lien ⁸							\$22,000	3	\$7,333							\$22,000	3	\$7,333
Forbearance for Unemployed Borrowers ⁹																		
Deficiency Waivers ¹⁰				\$3,227,223	45	\$71,716										\$3,227,223	45	\$71,716
Forgiveness of Principal Associated with a Property When No Foreclosure ¹¹																		
Cash Costs Paid by Servicer for Demolition of Property ¹²										\$130,000	1	\$130,000				\$130,000	1	\$130,000
REO Properties Donated ¹³																		
Refinances Completed - Estimated Consumer Relief ¹⁴				\$1,731,059	33	\$52,456	\$72,502	5	\$34,500	\$544,077	10	\$54,408	\$639,526	15	\$42,635	\$3,087,665	63	\$49,003
Total Consumer Relief	\$1,697,479	13	\$130,575	\$39,008,830	534	\$73,050	\$5,920,153	57	\$103,862	\$9,905,725	110	\$90,052	\$2,047,839	44	\$46,542	\$58,580,026	758	\$77,282
CONSUMER RELIEF - IN PROCESS																		
1st Lien Modification Trials Offered/Approved ¹⁵				\$5,532,900	54	\$102,461	\$716,773	5	\$143,355	\$3,966,283	37	\$107,197	\$760,993	10	\$76,099	\$10,976,949	106	\$103,556
1st Lien Modification Trials Started/In Process ¹⁶				\$4,796,304	47	\$102,049	\$716,773	5	\$143,355	\$3,345,469	30	\$111,516	\$758,605	10	\$75,861	\$9,617,151	92	\$104,534
TOTAL CONSUMER RELIEF - ALL SERVERS \$58,580,026																		

NOTES:
• Any differences in adding are due to rounding.

DEFINITIONS:

- Completed 1st Lien Modification Forgiveness represents finalized first lien principal reduction permanent modifications (including converted trial modifications).
- Completed Forgiveness of pre 3/1/2012 Forbearance represents forgiveness of deferred principal from pre-settlement permanent modification of first lien mortgages. This line is distinct from Completed 1st Lien Modification Forgiveness line item.
- Completed 2nd Lien Modification Forgiveness represents finalized second lien principal reduction permanent modifications.
- Completed 2nd Lien Extinguishments represents finalized second lien mortgage extinguishments, forgiveness of the entire balance and release of liens.
- Short Sales Completed/Deficiency Forgiveness represents the forgiveness of first or second lien mortgage remaining balances to facilitate short sale transactions and release of liens.
- Deeds in Lien Completed/Deficiency Forgiveness represents the forgiveness of first or second lien mortgage remaining balances to facilitate transactions in which borrower deeds the residence to Servicer/investor in lieu of foreclosure and release of liens.
- Enhanced Borrower Transitional Funds Paid by Servicer represents transitional funds in an amount greater than \$1,500 provided to homeowners to facilitate completion of short sales or deeds in lieu of foreclosure.
- Servicer Payments to Unrelated 2nd Lien Holder for Release of 2nd Lien represents payments to unrelated second lien holders for release of second lien mortgages in connection with short sale or deeds-in-lieu transactions.
- Forbearances for Unemployed Borrowers represents forgiveness of payment arrearages on behalf of unemployed borrowers or traditional forbearance programs for unemployed borrowers to keep them in their homes until they can resume payments.
- Deficiency Waivers represents waiver of valid claims, borrower deficiency balances, first or second lien mortgages and release of liens.
- Forgiveness of Principal Associated with a Property When No Foreclosure represents forgiveness of principal associated with a property and release of liens.
- Cash Costs Paid by Servicer for Demolition of Property represents payments to demolish properties, principal right.
- REO Properties Donated and reported as properties owned by Servicer's vendors that are donated to benefit borrowers from refinancing is the product of the average annual interest rate reduction, the average unpaid principal loan balance, and the number of borrowers. See below for information on Refinance Solicitations/Approvals.
- Refinances Completed represents eligible loans refinanced with reduced rates. The estimated benefit to borrowers from refinancing is the estimated annual benefit multiplied by 785, which represents the Servicer's weighted multiplier under the Settlement per Exhibit D-9.e.ii.1 and is consistent with what some of the Servicers are reporting in their filings with the U.S. Securities and Exchange Commission. The estimated annual benefit to borrowers is the product of the average annual interest rate reduction, the average unpaid principal loan balance, and the number of borrowers. See below for information on Refinance Solicitations/Offers/Approvals and Refinances Completed by each Servicer.

Refinance Solicitations/Offers/Approvals*	ALLY			BANK OF AMERICA			CITI			CHASE			WELLS			TOTALS - ALL SERVERS		
	Average Loan Balance	No. of Borrowers	Average Rate Reduction	Average Loan Balance	No. of Borrowers	Average Rate Reduction	Average Loan Balance	No. of Borrowers	Average Rate Reduction	Average Loan Balance	No. of Borrowers	Average Rate Reduction	Average Loan Balance	No. of Borrowers	Average Rate Reduction	Average Loan Balance	No. of Borrowers	Average Rate Reduction
Refinance Solicitations/Offers/Approvals*				\$287,088	186	2.48%	\$254,179	14	1.83%	\$369,066	14	2.04%	\$294,944	67	2.09%	\$291,406	281	2.26%
Refinances Completed				\$269,449	33	2.48%	\$240,162	5	1.83%	\$339,751	10	2.04%	\$259,867	15	2.09%	\$276,002	63	2.26%

* Refinance Solicitations/Offers/Approvals represents the first lien mortgages considered for refinancing where loan to value exceeds 80% and would not qualify for Servicer's generally available refinancing program as of 9/30/11. This includes mandatory solicitation borrowers under 9.a. of Exhibit D.

¹⁵ 1st Lien Modification Trials Offered/Approved represents all first lien mortgages where firm modification offers were made to the borrower.

¹⁶ 1st Lien Modification Trials Started/In Process represents all first lien mortgages for which any payment had been made in a trial modification after March 1, 2012. Trial may have been Offered/Approved in current or past quarter.